

ALBUM CHART ANALYSIS

#9*, #83*, #95* KISS

"Rock And Roll Over" is not bringing in big dollars, then "Kiss Alive" and "Destroyer" are. Kiss is the only band to have three albums on the **CB** Top 200 Albums chart and all three are bulleting! Kiss also holds the distinction of having three albums in the top twenty on the J.L. Marsh computer run. The former top ten single "Beth" from the "Destroyer" LP created enough interest to cause a resurgence in sales on all levels. Their new single "Hard Luck Woman" from the "Rock And Roll Over" LP should take the album to new heights as it climbs the charts. (Single this week is #78 bullet).

#15* JONI MITCHELL

This week's number one National Breakout received top thirty reports from 65% of all reporting accounts. As on most of her previous releases the West Region displays exceptional strength with 92% of accounts including Joni in their top thirty. On a national level, reporting accounts include Everybody's, Harvard Coop, World Wide, Inner Sanctum, Soundtown, Music Street and Zebra, all reporting Mitchell their number one best seller. Other top five reports include Tower (S.F. & San Diego), Dan Jay, Odyssey (Santa Cruz), Rolling Stone, Norman Cooper, Streetside and Peaches (Dallas), as well as top thirty reports from Record Bar, Licorice Pizza, King Karol, Music Plus and Soul City.

#19* GEORGE HARRISON

With the aid of a #37 bullet single on the **CB** Top 100 Singles chart, 64% of all reporting accounts included Harrison in their top thirty best sellers, resulting in a number two National Breakout. Major accounts reporting "33 1/3" in top thirty capacity include Korvettes, King Karol, Harvard Coop, Listening Booth, Licorice Pizza, Music Plus, Everybody's, World Wide and Dan Jay. Top five reports include Record Masters, Wax Museum, Radio Dr. and Zebra.

#22* JAMES TAYLOR

52% of all reporting accounts include Taylor in their top thirty best sellers, highlighted by the West Region with 64% of accounts reporting, and 69% in the Midwest Region. The number five National Breakout received reports from: Harvard Coop, Listening Booth, Alexander's, Cavages, TSS/Record World, Bee Gee, Central, Transworld, Norman Cooper, Peter's, and Richman Bros. in the East Region; Peaches (Atl.), Gary's, Franklin, Soundtown, Tape City, Wilcox and Western Merch. in the Southeast/South Central Region; Natl. Rec. Mart, Camelot, Caper's, Radio Dr., 1812, Peaches (St. Louis & Delwood), Record Theatre and Wax Museum in the Midwest Region; and Licorice Pizza, Music Plus, Tower (S.F. & San Diego), Everybody's, Odyssey, Peaches (L.A. & Denver), Soul City, World Wide, Mile High, Dan Jay, Associated, Independent and Alta in the West/Denver-Phoenix Region.

#25* CAPTAIN & TENNILLE

Three top five singles and forty weeks later "Song Of Joy" enjoys an exceptional retail resurgence. Though retail reports tailed off over the last few months, the J.L. Marsh computer run has displayed C&T as a top five rack item since the album's inception. The newest single, "Muskrat Love," a former number two on the **CB** Top 100 Singles chart, has generated new action and is certainly compounded by Christmas sales. Accounts reporting top thirty action include TSS/Record World, Listening Booth, United, Gary's, West. Merch., Record Hole, Natl. Rec. Mart, Peaches (Cleve.), Record Theatre, Music Plus, Banana, Odyssey, Peters and Sound Unltd. J.L. Marsh computer run maintains the number three position for the second consecutive week.

#28* LINDA RONSTADT

This package becomes the twenty-first "Greatest Hits" album to occupy the **CB** Top 200 Album chart. Strongest initial action comes from Licorice Pizza, Harmony Huts, Alexander's, Camelot, Dan Jay and Tower (S.F.). This week's number four National Breakout, Ronstadt's Greatest, combined with sales from Greatest Hits packages from the Doobie Brothers, Eagles, James Taylor, George Harrison, Leon Russell, Ohio Players, Abba, War, Chicago, Diana Ross, Loggins & Messina, Bee Gees, B.T.O., America, E.L.O. and Grand Funk, should account for a tremendous percentage of Christmas sales.

#32* CAR WASH

After twelve weeks on the **CB** Top 200 Album chart, Car Wash makes its debut on the National Breakouts at number five. 66% of all East/Balt.-Wash. Region accounts include Car Wash in their top thirty including King Karol, Alexander's, Jimmy's, Strawberries, Soul Shack, Record & Tape, For The Record, Win, Alwilk and Potomac. Other major accounts indicating national action include Record Bar, National Record Mart and Tower (S.F.) as well as progressive account reports from Streetside and Ambat. The "Car Wash" single is #1 bullet on the **CB** R&B singles chart, #16 bullet on the **CB** Top 100 Singles chart, and #3 on the **CB** R&B LP chart. Movement on the J.L. Marsh computer run of 275-212 indicates growth at all levels.

#34* GEORGE HARRISON

This "Greatest Hits" album has maintained consistent sales in light of his Dark Horse release of all new material. Top thirty reports include: Sam Goody, Harvard Coop, Listening Booth, Alexander's, Cavages, Win, Central, Vornado, Disco and Waxie Maxie in the Northeast/Balt.-Wash. Region; Peaches (Atl.), Tape City and West. Merch. in the Southeast/South Central Region; Natl. Rec. Mart, 1812 and Peaches (St. Louis & Delwood) in the Midwest Region; and Music Plus, Soul City, World Wide, Dan Jay, Associated, Mile High and Rolling Stone in the West/Denver-Phoenix Region.

#41 SAVANNAH BAND

Twenty weeks on the **CB** Top 200 LP chart and the Northeast Region Breakout indicate where the bulk of sales have occurred. This week Savannah Band maintains the number two position in the Northeast Regional Breakouts, with reports from Korvettes, Sam

Goody, King Karol, Jimmy's, Alexander's, Alwilk, Harmony Hut, Strawberries, Jerry's, N.E. Music City, TSS/Record World, Win, Peter's and Disco. Most significant new action originates from the West Region with reports from Tower (S.F.), Peaches (L.A.) and Soul City. "Whispering/Cherchez La Femme" is #32 on the **CB** Top 100 Singles Chart, #21 bullet on the **CB** R&B singles chart, and #31 on the **CB** R&B LP chart.

#55* ENGELBERT HUMPERDINCK

Five separate regions highlight Engelbert on the Region Breakouts this week. Most impressive is the number one in the Northeast Region, followed by number three in the Southeast Region. Number six in the Balt.-Wash. Region, seven in the Midwest, and ten in the North Central Region. "After The Lovin'" appears at #8 bullet on the **CB** Top 100 Singles chart. Combined with J.L. Marsh computer run movement of 80-56, and exceptional MOR Play both should enhance Christmas sales.

#64* BRICK

Movement from number two to one in the Southeast Regional Breakout chart exhibits continued growth as the single "Dazz" climbs to #12 bullet on the **CB** Top 100 singles chart. Reports from the Northeast/Balt.-Wash. Region include Jimmy's, Strawberries, Jerry's, Cavages, Soul Shack, Record & Tape Coll., Record Masters and For The Record, helping to maintain top fifteen in the Northeast & Balt.-Wash. Regional Breakouts charts.

#73* LOGGINS & MESSINA

The demise of one of the strongest duos in the business has generated unusual interest in this "Best Of" package. Strong initial sales from all major markets including reports from Cavages, TSS/Record World, Peaches (Atl., Cleve. & St. Louis), Franklin, Soundtown, West. Merch. and 1812. The West/Denver-Phoenix Region exhibits strongest sales with reports from Soul City, World Wide, Tower (San Diego), Odyssey, Music Street, Banana, Peaches (Den.), Rolling Stone and Mile High, combining to give L&M the number ten position on National Breakouts.

#76* A STAR IS BORN

Accounts reporting top thirty action on this Streisand/Kristofferson collaboration include: King Karol, Listening Booth, Norman Cooper and Vornado in the Northeast Region; Peaches (Ft. Laud.), Franklin and Soundtown in the Southeast/South Central Region; Peaches (St. Louis & Cleve.), 1812, and Caper's in the Midwest Region; and Banana, Mile High, Music Street, and Peaches (Den.) in the West/Denver-Phoenix Region. The single (title) song is #68 bullet on the **CB** Top 100 Singles chart. With the release of the movie on Christmas Day combined with Streisand's track record, sales should skyrocket on the \$8.98 list album during the Christmas season.

#79* BLACKBYRDS

Reports from For The Record, Record & Tape Coll., and Soul Shack have secured the number two position in the Balt.-Wash. Region. Number ten in the West Region is achieved by reports from Tower (S.F.), Music Street, Record Cove, and Music Menu. "Unfinished Business" is #22 bullet on the **CB** R&B LP chart. Strong movement at the J.L. Marsh computer run of 622-424 in a conventionally slow black market.

#86* LEO SAYER

The #2 bullet single on the **CB** Top 100 Singles chart has launched sales on the "Endless Flight" LP, in three major markets. Reports from United, Franklin and Peaches (Atl.) have earned Sayer the number two position in the Southeast Regional Breakout. Significant initial action from the North Central and West/Denver-Phoenix Region are indicated by reports from Music Millenium, Tower (San Diego), Associated, and Odyssey, and upward movement of 273-180 on the J.L. Marsh computer run.

#111* KOOL & THE GANG

This week's number twelve album in the Balt.-Wash. Regional Breakout with reports from For The Record and Soul Shack. East Region action is significant with reports from Jimmy's, N.E. Music City, Strawberries and Alwilk. Initial West Region action from Record Cove, Music Menu, and Peaches (L.A.).

#115* WAYLON JENNINGS

The number one album on the South Central Regional Breakout Chart, reports include inner Sanctum, Zebra, West. Merch., Peaches (Dallas) and Soundtown. Initial West/Denver-Phoenix includes reports from Music Plus, Dan Jay, Independent and Rolling Stone and Midwest Region reports from Peaches (St. Louis & Delwood).

#143* GLADYS KNIGHT

Though the Balt.-Wash. Region is the only market to indicate any significant sales action, "Pipe Dreams" is the number one Regional Breakout in the Balt.-Wash. Region. Reports include Jerry's, Jimmy's, Record Master's, Soul Shack, Record & Tape Coll. and For The Record.

149 DAVID LaFLAMME

Although the "White Bird" single has not made much noise on the **CB** Top 100 Singles chart, it has been a "national anthem" of FM radio since its original version hit the AOR circuit (performed by "It's A Beautiful Day"). Progressive accounts report strong sales in the South Central Region including Inner Sanctum, Zebra, and Peaches (Dallas), resulting in a number five position on the South Central Region Breakout chart. Other Progressive accounts include Norman Cooper, Streetside, Caper's, Rolling Stone, Tower (San Diego) and Odyssey.

#163* SATURDAY NIGHT LIVE

Three major accounts report significant sales on this original cast recording including Korvettes, Harvard Coop, Music Plus and TSS/Record World, by the "Not Ready For Prime Time Players." With the success of the TV show, sales should increase with the album's exposure, and it should prove to be a strong Christmas item.

RETAIL LP SELLING PRICES

(continued from page 16)

by Judy Collins, the Spinners, Linda Ronstadt, Gordon Lightfoot and Rod Stewart, for \$3.99/\$4.99 tape. The Steve Miller catalog promoted at Swallens, Twin Fair, Record Bar, School Kids, Sight-n-Sound, Music World, Newberry's, Horizon Records, Lemon Starship, Air-Ways TV, Central TV and Newmark Melody Shops with no prices listed. (Sunday Cincinnati Enquirer).

Cleveland

At Uncle Bill's (11 locations), 20 WEA albums, including the latest releases by Ringo Starr, James Taylor, Abba, The Doobie Brothers and England Dan and John Ford Coley, for \$3.95/\$4.95 tape. At Gold Circle (7), 20 releases, including the latest releases by Eric Clapton, KC & The Sunshine Band, the Bee Gees, Ohio Players and Ted Nugent, for \$3.99 per

album. At Disc Records (3), 11 A&M releases, including the newest albums by the Captain and Tennille, Chuck Mangione, and Joan Baez, for \$4.39/\$6.49 tape, Peter Frampton's latest album for \$5.39/\$7.49 tape and "Nadia's Theme" on A&M for \$3.98/\$5.49 tape. At Record Theatre (7), eight A&M releases, including the latest albums by the Captain and Tennille, Gato Barbieri and Joan Baez for \$3.99/\$4.99 tape and "Frampton Comes Alive" for \$4.99/\$5.99 tape. At Tower Records, seven albums, including the latest releases by Norman Connors, Gladys Knight and Steve Miller, for \$3.99 per album; Frampton's latest release for \$4.99; Stevie Wonder's latest album for \$7.48; and Led Zeppelin's latest release for \$6.48. At Woolworth's, eight albums, including the debut album by Boston, Elton John's "Greatest Hits" and the latest release by Chicago for \$3.99/\$5.27; Frampton's latest release for

\$5.27/\$6.97 tape; Stevie Wonder's latest release for \$9.97/\$11.77; and Elton John's latest release for \$8.27/\$9.77 tape. At May Co. stores, 26 Christmas albums, including LPs by Andy Williams, Jim Nabors, the Beach Boys, Elvis Presley and Johnny Mathis, for \$2.99/\$3.99 tape. (Cleveland Plain Dealer, December 3 and 5).

Dallas

At Sound Warehouse (5 locations), 20 assorted releases for \$3.95/\$4.95 tape, including the most recent releases by James Taylor, Jackson Browne, George Benson and Linda Ronstadt and Led Zeppelin's latest release for \$6.45/\$8.45 tape. At Thomas & Hart (6), the soundtrack to "A Star Is Born" for \$5.99 per record or tape. (Dallas Morning News, December 3 and 5).

Denver

At Target (6 locations), 22 CBS releases, including the most recent releases by Boz Scaggs, Neil Diamond, EW&F, Chicago and

Aerosmith, for \$3.99/\$4.99 tape, and the soundtrack to "A Star Is Born" for \$5.99 per album or tape. At Sears (7), 14 CBS releases, including the newest releases by Boz Scaggs, EW&F, Blue Oyster Cult, Ted Nugent and Phoebe Snow, for \$4.97/\$5.97 tape; and the soundtrack to "A Star Is Born" for \$6.97 per album or tape. At Montgomery Ward (5), the soundtrack to "A Star Is Born" for \$5.99 record or tape. At Budget Tapes and Records (16), the latest releases by Black Oak Arkansas, Olivia Newton-John, Elton John, Deodato and Lynyrd Skynyrd, price not included. (Sunday Denver Post).

Houston

At Globe (9 locations) 13 CBS releases, including the debut albums by Wild Cherry and Boston, the latest releases by Boz Scaggs, Chicago, Ted Nugent, Rusty Wier, EW&F and Neil Diamond, each for \$3.99/\$5.33 tape and the soundtrack to "A Star Is Born" for \$5.99/\$6.99 tape. At Foley's stores, the latest Elton John release

(continued on page 31)