

Ryan O'Neal and daughter Tatum horse around during a break from shooting Nickelodeon.

PSYCHOLOGISTS T

YOU can make other people like you as long as you don't try too hard, say psychologists.

The biggest mistake is to try to buy friendship with money, they

"Reaching for your pocketbook won't work," says Dr. Sam Specter, a psychologist in Brooklyn, N.Y. "Money can buy hatred because people hate to feel indebted."

Instead, he recommends you get people to like you by showing interest in them.

"If you know that someone likes a certain style of prepared shrimp, tell him you read of a res-taurant in town that serves it.

"Suggest going, but don't grab for the check. That's bribery, and it will backfire."

Dr. Mark Goldstein, a psychological consultant in Queens, N.Y., recommends using the other person's name in conversation.

"Everybody likes to hear his own name," he says. "Don't treat anyone as if he were anonymous.

"Look them squarely in the eye. Let them know that their presence is important to you. Eye contact is so important that I can't emphasize it enough."

But Dr. Eileen Cutler, staff psychologist at Brooklyn's Cumberland Hospital, thinks the most important factor is the face you present to the world.

"Even if you are glum and de-pressed and feel the world is coming to an end for you, don't show it to others," she says. Dr. Cutler cited the case of television news anchormen. "I'm sure these men go through hell right up to air time, worrying about late break-ing stories and film that hasn't arrived," she says.

"But when you see them on camera, they project friendliness and confidence. I bet you can't remember the last time you saw Walter Cronkite without a confi-

"I advise people who truly want to be liked to cultivate a manner like Mr. Cronkite's," she said.

the beach or in Jonis hacienda in lavish Bel Air.

They're holding off a decision until Joni returns from her current singing tour.

Veteran of involvements with such show business beauties as Barbra Streisand, Usula Andress and Anouk Aimee, Ryan says he's still dazed after six months with

"I met her at a party at Jack Nicholson's and we spent every day of the next month together, Ryan said.

"I had heard her sing and seen pictures of her, but I'd no idea I'd react to her like I did when we fi-nally met. I didn't want to let her out of my sight.

"We did things together I hadn't done in years — simple things, like walking on the beach, reading, eating at out-of-the-way restaurants, listening to music, and even roller skating.

"Joni is not just a pop singer Her taste goes way beyond — and so does mine. Through her, I even got a different sense of my own house from her being in it.

"And most important, she and Tatum got along."

Their idyllic existence ended, he said, when she went off on a singing tour.

"We saw so much of each other initially because I wasn't doing a movie and she wasn't working," Ryan said.

"I didn't want to see anyone else — just Tatum and Joni. When it came time to get back into the real world, it was difficult.'

Friends say the close friendship was suspended for the time being when Joni refused to move out of her low-slung Spanish-style house in Bel Air — and in with Ryan.

"I took one look at it and knew it would be hard to get her out of ' said Ryan.

"But my place on the beach at Malibu is comfortable, and it's mine. I'm not moving."

The couple were often seen jog-ging on the Malibu sands in the early morning.

Joni said: "Before I met Ryan I had heard he was just a playboy and irresponsible. But now I've found that's not the case at all.

"He's warm and sensitive and

together, like roller skating, that I hadn't done in years² By JOHN ARGYLE

We did things

I love being with him. I love him, too.

want to try and work it out, but it's difficult. I really did enjoy being with Tatum. Both of are Scorpios and we immediately understood each other.

"We didn't have to play mind games at all — even between grown-up and child.

"Besides, we love the same man. It really kept us close together."

Ryan admitted his daughter was taking the separation from Joni hard.

"But I've told her it's not over. She told me I was stupid if it was," Ryan said. "Joni was the first woman I've been with since we filmed Paper Moon that Tatum has really enjoyed.

"They did a lot of things together — shopping, cooking and things like that. They had a great time.



Singer Joni Mitchell: wants to work it out.

'I know Tatum is sometimes not easy to get along with but Joni was doing a good job of it.'

Another problem besides the house situation, Ryan said, is

"I love her singing but her tour-ing takes her away from me. And I like my woman to be with me,"

He admitted: "I don't like living alone. My house is big enough for three people. I hope the third will be Joni.

"She's got her own career and I love her for it. I don't want her to give it up.

"But I don't know how it would fit into my life — I'm selfish. "The problem is, how am I going to live without her?"

Ryan has been married to two

actresses, Joanna Moore and Leigh-Taylor Young. He and Tatum are currently ap-

pearing in Nickelodeon, the first film in which they have co-starred since Paper Moon.

States study new glare test A NEW test for drivers' license

applicants is being studied by several states — glare sensitivity.

Put simply, "glare sensitive" drivers are temporarily blinded by oncoming headlights, the sun and other causes of glare.

Though traffic experts have long thought such people cause many accidents, there has been no way of pinpointing who they are. Now there is.

Dr. Myron Wolbarsht, a re-search engineer at Duke University's Eye Center, has developed a device that attaches to standard vision testing equipment to check for glare sensitivity.

The device has already been used to test 1,500 drivers' license applicants in North Carolina.

Dr. Wolbarsht told THE STAR: "Decreased visibility due to glare

may rank with alcohol abuse and poor judgement as one of the chief causes of auto accidents.

He said many people's glare sensitivity increases as they get

"Many older people are aware of this problem and simply don't drive at night."

If his test became standard, he and his test became standard, he said, states could restrict glaresensitive drivers to "daytime driving only" and teach borderline drivers to compensate for their problem.

He said glare-sensitive drivers should drive at night only when absolutely necessary and should always keep their car windshields and eyeglasses clean.

